GRADUATE SCHOOL OF



## Master in Management 2-year Programme | 100% English

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## MASTER IN MANAGEMENT PROGRAMME



- A. -

MINISTERE DE 'ENSEIGNEMEN UPÉRIEUR ET DE LA RECHERCHE

Visa Bac+5 Grade Master

CONFÉRENCE DES

Top 100

Master in Management Ranking 2017

> WORLD UNIVERSITY RANKINGS

FINANCIA

Only 5% of the world's business schools are AACSB-accredited.

The MiM programme is accredited by the Ministry of Higher Education and Research.

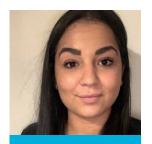
Consortium of Graduate Schools of Management which is a network of the 38 business schools in France offering quality education.

The programme is ranked among the best 100 Master in Management programmes in Europe by the Financial Times.

Our programme is ranked among the top 100 Master in Management programmes in the world by QS. The programme aims at preparing, training and developing successful business managers who possess the necessary business knowledge, professional experience, unique competencies and international mindset to become leaders of the business world.

Each student of the Master in Management programme can benefit from:

- A solid business and management training needed to become a future manager
- A dual-degree or dual-competence certificate
- A specialization obtained in the school or from the partner university
- Professional experience obtained through the different options (internships, gap year, work-study)



The Master in Management Programme has given me a real opportunity to experience the terms of professionalism and international openness. This Master has allowed me to gain a professional experience and to open myself up to the world with the possibility of departure abroad. The generalist program of the Master allows us to be versatile and to have knowledge in several fields. It is a real added value for us students.

Yasmine Chebout,

Promotion 2018

ESC Clermont Master in Management student from France Exchange student, University of Guelph 2016-2017



## UNIQUE COMBINATION OF BUSINESS **KNOWLEDGE, MANAGERIAL SKILLS AND WORK EXPERIENCE**

By joining the Master in Management, you are able to:



months of professional work experience

Become fluent in



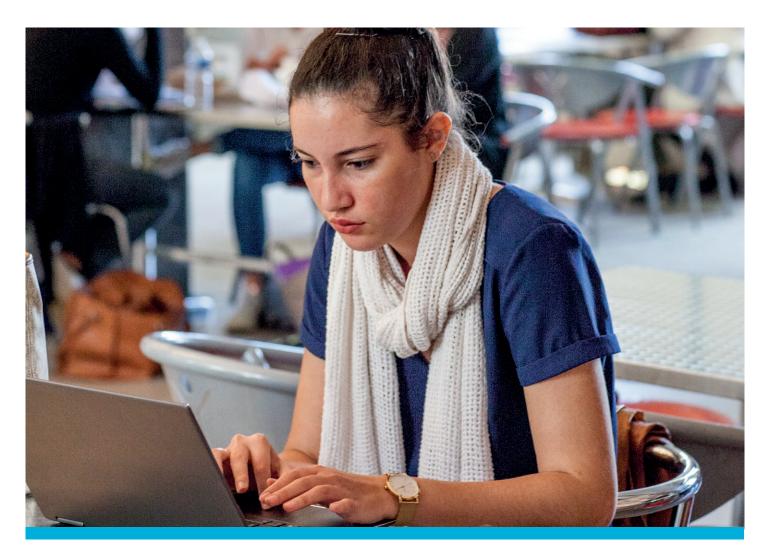
languages



degrees from France and another country

Acquire up to





### DYNAMIC COURSES

The programme offers the students a diverse study curriculum that comprises lectures, case studies, company projects, individual and group assignments. The goal is to allow students to experience different styles of teaching and learning methods to build strong academic, intellectual and interpersonal skills needed for the decision-making process and for bringing positive change into the business world. The students are fully prepared for the complexity of today's professional world and its global and environmental challenges

### **PROFESSIONAL EXPERIENCE**

### → Internships

Each student of the Master in Management programme obtains at least 9 months of professional work experience (3-month internship in the first year and 6-month internship in the second year).

### → Apprenticeships

Work/Study track available in the second year (French proficiency is required) where students spend 70% of the time in a company and 30% in the school offering a unique opportunity to combine theoretical knowledge with practical experience. The company pays for the tuition fees of the second year and the student receives a monthly salary.

## AN EQUILIBRIUM BETWEEN



### Internship or Humanitarian project or Summer school (obligatory for 3 months)

At ESC Clermont

• International Development

Intercultural Management

• Supply Chain Management

Negociation & Profits

• International Financial Tools

Strategy for companies

• International Marketing

#### Areas students will focus on:

- Business and Management knowledge • Strategic and international vision
- Decision-making tools
- Managerial competencies
- Languages and culture

Exchange semester in a

International experience is

discover the world, become

foreign language

an asset allowing students to

autonomous and learn another

partner university (Optional)

#### **FIRST SEMESTER - FALL SECOND SEMESTER - SPRING**

of business

- Taxation
- Management Control
- Strategic Management
- Organisational Behaviour Information System
- Creating Added Value for
- Customers
- Innovation & Development
- Entrepreneurial Project
- Mapping Controversies
- Research Methodology (1) • Anglo-Saxon Language
- & Culture
- French Language & Culture
- Intrapreneurial Project • Change Management • Crisis Management Geopolitics & International Economics • Introduction to Business

### **GAP YEAR**

### (OPTIONAL, OBLIGATORY ONLY IN CASE OF DUAL-DEGREE ABROAD)

4 possibilities proposed

- Certificate of double competence in a partner university (12 months)
- Internships (2 internships of 6 months each)
- Gaining valuable professional experience is key to exceling in one's career prior to studies
- Semester in partner university + Internship (6 months + 6 months)
- Entrepreneurial or Humanitarian project

### Engage, run a project and make a difference

### Intelligence & Analysis • Research Methodology II • Anglo-Saxon Language

- & Culture
- French Language & Culture

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### SPECILISATION EXPERTISE, INTERNATIONAL & PROFESSIONAL EXPERIENCES



### **3 OPTIONS AVAILABLE**

- Normal track | Spend the second year of the programme at ESC Clermont following the Master in Management classes choosing the specialization of interest.
- Dual-degree from ESC Clermont | Spend the second year of the programme at ESC Clermont following classes of the Master in Management and a specialized Master's to obtain two degrees.

• Dual-degree from abroad (Must be preceded by a gap year) Spend the second year of the programme in a partner university to obtain a dual-degree abroad.

Normal track		Dual-degree from ESC Clermont	Dual-degree from abroad
Second year at ESC Clermont		Second year at ESC	Second year abroad
First semester – Fall	Second semester - Spring	Clermont while obtaining a dual degree	Obtain a dual-degree from one of ESC Clermont's various partner universities all over the world.
Specialization field in English* (Business	Internship of 6 months Obligatory internship of 6 months for all students to prepare for their managerial role upon finishing the programme	– MSc. in Project Management	
Intelligence or Supply Chain Management)		MSc. in International Commerce & Digital	
Interdisciplinary Seminars	Research report	Marketing	
Intended to allow students to understand the complexity of business and organizations operating in today's challenging environment		MSc. in Control, Audit & Corporate Finance	
		MSc. in Business Intelligence & Analytics	
Business Game			
Languages and cultures			-

### \*Specialisations in English:

.....

### Specialisations in French:

- Business Intelligence
- Supply Chain Management
  - agement Business Development
    - Managing Companies in the Health Sector

• Digital Marketing and Communication

- Management Control
- EntrepreneurshipHR & Management of Mobility
- int or management of Mobility
- Automobile passion
- Digital Design Manager

### Excellence tracks in French

(they have to be done over the two years of the Master's programme):

- Banking track (24 months of apprenticeship)
- Audit and Experise track
  - (12 months of apprenticeship in 2nd year)

## UP TO 24 MONTHS OF INTERNATIONAL EXPERIENCE



### SEMESTER EXCHANGE

GERMANY	Fau Nurnberg		Universidad Mayor		Haaga-Helia University Of Applied Sciences
	Hochschule Heilbronn	CHINA	Dalian University Of Technology	GEORGIA	Caucasus University
	Hochschule Osnabruck		Shanghai University Of International Business	INDIA	lim Ahmedabad
	Hochschule Pforzheim		And Economics		lim Bangalore
	Otto Friedrich Universitat Bamberg		Cueb		lim Indore
	Universität Regensburg	COLOMBIA	Icesi		lsbr
	Universität Stuttgart	SOUTH KOREA	Solbridge	INDONESIA	Universitas Gadjah Mada
	University Of Applied Science Aalen	DENMARK	University Of Southern Denmark	IRELAND	Letterkenny Institute Of Technology
ARGENTINA	Universidad De Buenos Aires	SPAIN	Universidad De Alcala	ITALY	Universita Degli Studi Di Bergamo
AUSTRALIA	Rmit		Universidad De Granada		Universita Degli Studi Di Padova
AUSTRIA	Universitat Wien		Universidad De Ramon Llull		Universita Degli Studi Di Pavia
BELGIUM	Hogeschool Gent		Universidad De Deusto	JAPAN	Hiroshima University Of Economics
BRAZIL	Faap		Universidad Pablo De Olavide	KAZAKHSTAN	University Of International Business
CANADA	Universite De Laval		Complutense De Madrid	LITHUANIA	Vilnius University
	Université De Moncton		Mondragon University	MOROCCO	Encg Marrakech
	Fanshawe College		Universidad De Oviedo		Encg Settat
	University Of Guelph		Universidad De Loyola	MEXICO	Iteso
CHILE	Universidad De Chile (Fen)		Universidad Rey Juan Carlos		Tec De Monterrery
	Universidad Diego Portales	FINLAND	University Of Vaasa		Universidad Anahuac

# THROUGH EXCHANGE, DOUBLE COMPETENCE AND DUAL-DEGREE



### When to go abroad?

Each student is able to choose when to go abroad according to their interests and

- the Master's programme.
- In a gap year between the first year and second year of the programme whether in semester exchange or double-competence
- year of the Master's programme.

### **Double-competence:**

Students can spend the gap year in a

- Digital Communication

- Advertising and Communication
- Fashion
- Public Relations
- Culinary Art
- Pedagogy in Art and Music
- Graphic Design
- Design

- Replic and TV
- Hotel administration
- Tourism and events

### RMIT

	Universidad Del Mayab	
NETHERLANDS	Avans Hogeschool Breda	UR
	The Hague University Of Applied Science	US
PERU	Universidad Del Pacifico	
	Universidad De Lima	
	Universidad San Ignacio De Loyola	VIE
POLAND	Cracow University Of Economics	
	Poznan University Of Economics	
PORTUGAL	Iscte 🔶	DO
	Nova School Of Business	
ROMANIA	Romanian American University	GEF
RUSSIA	Sochi State University	
SLOVENIA	University Of Ljubljana	BR/ CHI
SWEDEN	Mid Sweden University	IRE
	University Of Orebro	MO
TAIWAN	National Central University	ME
	National Taiwan University	
TURKEY	Bilkent University	
UK	Nottingham Trent University	

	Northumbria University
URUGUAY	Universidad Ort
USA	University Of Kansas
	Brigham Young Universi
	Cleveland State Universi
VIETNAM	Rmit

Iniversidad Ort Iniversity Of Kansas Brigham Young University Cleveland State University Rmit

### DOUBLE COMPETENCE (NON-BUSINESS SUBJECTS)

GERMANY	Universität Stuttgart University Of Applied Science Aalen
BRAZIL	Faap
CHILE	Universidad Mayor
IRELAND	Dbs
MOROCCO	Encg Marrakech
MEXICO	Tec De Monterrey - Multi Campus
	Universidad Anahuac

### **DUAL-DEGREE AND DOUBLE-COMPETENCE**

CANADA	Universite De Laval
	Université De Moncton
CHINA	Cueb
COLOMBIA	Icesi
DENMARK	University Of Southern Denmark
GERMANY	Otto Friedrich Universitat Bamberg
	Universitat Stuttgart
INDONESIA	Universitas Gadjah Mada
ITALY	Universita Degli Studi Di Padova
	Universita Degli Studi Di Pavia
MEXICO	Tec De Monterrey – Campus Monterrey
PERU	Esan
	Universidad De Lima
POLAND	Cracow University Of Economics
SOUTH KOREA	Solbridge
SPAIN	Universidad De Oviedo
	Universidad De Alcala
	Universidad De Grenada
UK	Nottingham Trent University
	Robert Gordon University
USA	Florida International University
	University Of Kansas

## CAREERS

of students find a job before obtaining their degree **36 555 €** 

average gross annual income upon graduation

raduates of the programme take on high-level managerial positions in the different Gareas of Marketing, Sales, Business Development, Consulting, Strategy, Finance, Business Analytics etc. Those graduates are experts in their area of specialization who possess excellent managerial and leadership skills. All of that is combined with concrete work experience obtained through the internships or work placements that they performed during the programme helping them to face the different challenges inside the company and prepare for their future business role.

### Career opportunities after completion of the programme:

- Project Manager
- Business Analyst
- Community Manager
- Marketing Manager
- Customer Advisor
- Auditor

• PR Manager

• Assistant Manager (HR, Marketing, Accounting, Supply Chain..)

Thanks to one of the career days organised at ESC Clermont, many company representatives were present to allow the students to learn about the companies. Valeo was among those companies. The invaluable experience I have gained on during my internship in Valeo, combined with the knowledge and exposure during my study period at ESC Clermont will permit me to realise my career goal and secure a job placement in a multinational company in France.



from Morocco 2016-2017, Dual-degree student coming from ENCG SETTAT

Square Lab

A workspace and vital resource to ESC students with projects for launching new companies or taking over existing companies destined for closure. The SquareLab facilities as well as consulting sessions and training programs are also available to local companies and entrepreneurs. The SquareLab launches around 15 new start-ups per year and works in close partnership with other local structures nurturing infant companies.

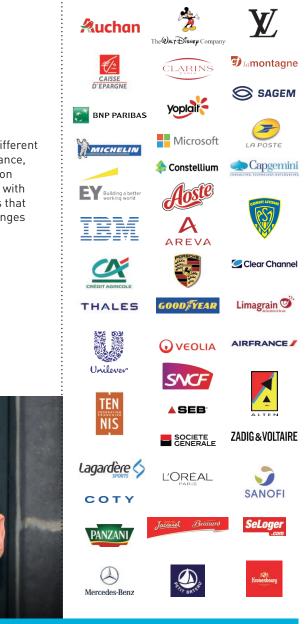


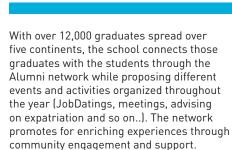
A career service dedicated to supporting all students in their professional integration.

The team of the JobLab accompanies the students through consistent counseling, quidance and support during their study period. This is represented in the form of: • JobTeaser (online platform with more

- than 4,000 offers)
- Career days organized at the school
- Conferences and workshops
- Tools and methods of job hunting

List of companies who welcomed our students in 2016:





Alumni

## STUDENT LIFE AT CLERMONT-FD: FRANCE'S BEST STUDENT CITY



ESC Clermont Master in Management student from Germany 2017-2018 Exchange student coming from Otto-Friedrich University Bamberg, Germany

It's really pleasing to study at ESC Clermont, you can meet a lot of teachers and students who are amazing, the way that they teach us is different and creative. There are so much events in our school to increase our knowledge and gain a new experience.



### **INTERNATIONAL OFFICE**

### SUPPORT BEFORE, DURING AND AFTER YOUR STAY

ESC Clermont's International Office provides consistent support to international students for them to make the most of their unique experience at ESC Clermont. Students are provided with practical assistance and support in terms of accommodation search, visa regulations, health matters and any other issues that may arise during a student's stay. The International Office accompanies students before their stay, integrates the students during their stay and builds ties with the students after they finish their study period.

### HOUSING

The school has a partnership agreement with 'Moversia' an agency that provides international students with practical and personalized services to ensure a comfortable stay in Clermont-Ferrand. The service is completely **free of charge for full feepaying 'non-exchange' students.** 

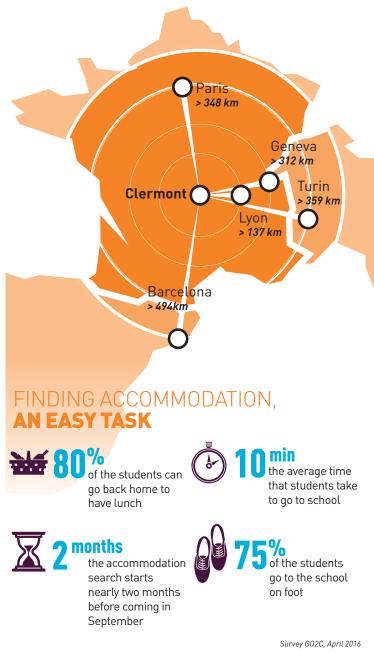
The service includes:

- Pre-arrival housing search and welcoming (Communication of accommodation offers and photos, Airport pickup and so on..)
- Administrate assistance (Housing grant, Housing lease, Electricity, gas and internet contracts, Opening bank account)



### THE CITY OF CLERMONT-FERRAND

Located at the heart of France, Clermont-Ferrand is ranked as the best student city in France\* welcoming more than 42,000 students who are attracted by the city's quality education, cultural and sport infrastructure, safety levels and the dynamic economy of the city, where 1 out of 3 citizens is less than 20 years old. The city has proximity to other major French and European cities. \* *l'Etudiant Ranking 2014-2015* 



## SCHOOL ASSOCIATIONS



STUDENT UNION

Organisation of events and coordination of the activities of all other associations



CREATIVE CLUB Art, communication and musical events



STOPADDICT! Social responsibility projects and raising awareness



SPORT'S CLUB Promotion of sports and team spirit



GO2C Promotion of the business school in France

















**CULTURE HUB** 

gastronomy events

### SEGMA

The business school's junior enterprise network

### HUMANITARIAN HUB

Solidarity, humanitarian and assistance projects

### ALTERNATIVES

Student job service communicating offers

### **FINANCING YOUR STUDIES**

### **TUITION FEES**

for the Master in Management Programme: € 9250 for the first year € 9250 for the second year

### FEES ALSO INCLUDE:

- Access to online learning resources
- Access to JobLab
- Summer school abroad in the first year
- Subscription to the student union
- Subscription to the Groupe ESC Clermont Alumni association

### Flexible payment plans:

There are flexible payment plans available to make it easier for students to pay for their tuition fees. For example, students can schedule the payment on various installments or through monthly payments.

### EARLY BIRD SCHOLARSHIPS:

- Payment of deposit: Those who pay the deposit before the beginning of March receive **a 5% reduction on the tuition fees**.
- Confirmation of enrollment: Those who pay the deposit within the two weeks following acceptance and till the end of June as a maximum receive **a 5% reduction on the tuition fees**.

• Full payment of the tuition fees before start of the programme: **5% reduction on the tuition fees**.

The first two scholarship schemes are non-cumulative. The full payment of the tuition fees discount is cumulative with either the first or second early bird scholarship.

### SCHOLARSHIPS PROVIDED BY ESC CLERMONT FOUNDATION:

The foundation of Groupe ESC Clermont offers various scholarships that are open to both French and International students based on their academic achievements and social backgrounds.

### SCHOLARSHIPS TO GO ABROAD:

Erasmus+ scholarship: It allows students to finance part of their stay in Europe as part of their study abroad in partner university (semester / double-degree) or internship.

Conseil Régional scholarship: It is a scholarship offered by the region of Auvergne-Rhône-Alpes for students who do part of their studies or their internship abroad.

### Student jobs:

International students are legally authorized to take on part-time jobs to finance their study period in France. There is an association in the school which sends students part-time offers and missions from time to time.

### **ADMISSION**

### ADMISSION REQUIREMENTS:

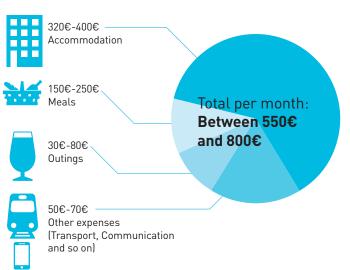
- Bachelor degree (3 years minimum, French or international)
- English TOEFL score of minimum 550 (or equivalent)

### **APPLICATION PROCEDURE:**

- Fill in the application form : https://www.esc-clermont.fr/en/apply-online/
- Students will be asked to complete an automated video application on our platform or do a skype interview where their motivation, academic profile, and linguistic skills will be evaluated.
- Students who are accepted will be required to pay a deposit fee of 3500 euros (to be deducted from total tuition fees rest to pay) to confirm their enrollment.

This deposit is refundable only in case of visa refusal, an administrative fee of 200 euros is applicable.

### COST OF LIVING





### Groupe ESC Clermont 4 boulevard Trudaine 63000 Clermont-Ferrand +33 (0)4 73 98 24 24

### IJ

### CONTACT

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Recruitment Manager – International students mohamed.el-zayadi@esc-clermont.fr +33(0)4 63 79 42 18

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<sup>-</sup>ollow us on the social network



www.esc-clermont.fr/en













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